

# Curriculum Vitae

Gerd Grimberger, MAS, MSc, MBA  
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**Profile** 15 years of experience in Consulting, Sales and IT | Entrepreneur  
Accepted Partner and Integrator on CxO Level  
Extensive interdisciplinary skills  
Customer focused, distinct entrepreneurial abilities  
Expert knowledge in international project leadership within major enterprises  
Strong soft skills and integrity even during structural changes

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**Professional Career** **Compass Deutschland GmbH**  
**Management Consultant – Financial Services, IS/IT, Specialised Industries**  
*July 2007 to present*  
Project responsibility: up to 250 k€  
Number of employees: up to 5

- Consulting services in performance improvement of IT and business model
- Strong focus on service catalogues, service levels and business requirements
- Developing and implementing cost-up and pricing models for IT services
- Evaluating and assessing organisations (process, structure, strategy)
- Reporting on project performance in terms of budget, quality and function

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**AGIS Allianz Dresdner Information Systems GmbH**  
**Account Manager – Key Account Dresdner Bank AG**  
Registered Manager (authorised signatory for single contracts up to 3.000 k€)  
*May 2000 to June 2007*  
Revenue responsibility: up to 25.000 k€  
Number of employees: up to 5

- Sign offerings, conclusion of contracts and SLA's
- Represent the service portfolio to the customer
- Consult customer on the development of service portfolios
- Single point of contact in terms of claims & issues (customer liaison)
- Coordinate budget planning with the customer including account plans
- Accountable at benefit level concerning costs, quality and budget

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**CIQC Eurosage Ltd. & Co. KG**  
Director  
*April 2005 to present*

**Dresdner Bank AG**  
System Engineer Network Business Support  
*July 1998 to April 2000*

**BerTel**  
Sole proprietor  
*February 1997 to June 2000*

**HiServ GmbH**  
Junior Consultant Network Planning  
February 1995 to June 1998

**Hoechst AG**  
Office Management (CCI)  
September 1992 to January 1995  
with commendation

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<b>Education</b>	<p><b>Alaska Pacific University, Anchorage, Alaska, U.S.A.</b> November 2004 to August 2005 – Scholarship Executive MBA in ICT (MBA in Telecommunications Management) 2 semesters, vocational studies, 18 credit hours, GPA: 3.89 (Grade A)</p> <p><b>Danube University for Continuing Education, Krems, Austria</b> December 2002 to July 2004 – Post graduate program Dual Master Degree with major in IT Consulting Master of Advanced Studies (MAS), Master of Science (MSc) 4 semesters, vocational studies, 120 ECTS points, <i>summa cum laude</i></p> <p><b>College of Commerce, Frankfurt/Main</b> September 2000 to June 2003 – Cooperative education Business diploma, Graduate in business studies and informatics (COC) 6 semesters, vocational studies, 102 credit points</p>
<b>Skills</b>	<p>CGEIT <sup>ISACA</sup> (2009)   Chartered IT Professional (CITP) <sup>MBCS</sup> (2009) Lead Auditor ISMS <sup>UKAS</sup> (2008)   Approved ITSM Trainer Professional Level <sup>TÜV</sup> (2009) Quality Auditor <sup>GFQ-CCibiz</sup> (2005)   IT Service Management Auditor <sup>itSMF</sup> (2008) <sup>Univ.</sup> IT Business Manager (2006)   <sup>Univ.</sup> IT Service Manager (2007)</p>
<b>Publications</b>	<p>The High IQ Company – The Development of the Organisational IQ (2009) ISBN-13: 978-3639118285</p>
<b>Social Commitment</b>	<p><b>Chamber of Industry &amp; Commerce (CCI), Frankfurt/Main</b> Examiner according §40.3 federal educational law – since 1999 Management Assistant for Informatics and IT-Systems</p> <p><b>German Red Cross (GRC), Bonn</b> Auditor for voluntary quality systems, consultant for crisis intervention</p>
<b>Languages</b>	<p>German: First language English: Second language (Certificate in Advanced English - 1998)</p>